

WIN



FRAZIER

PROFESSIONAL EXPERIENCE

AWARDED PROFESSIONAL

Win held the position of Vice President, Sales Manager for the ABC-TV, Inc Company until his retirement in 2018. He previously held the position of Regional/Local Sales Manager. Mr. Frazier spent seven years successfully selling advertising for KTRK-TV and thirty six years of significant, sustained, and expanding administrative experience as a sales manager in both national and local TV sales. He managed sales staffs for thirty-six years and managed multi-million-dollar budgets and complex sales forecast plans for KTRK-TV, an ABC-TV/Walt Disney, Inc. owned television station. Colleagues describe him as a successful manager with a reputation for his diversity initiatives, as a manager, and as an administrator. Mr. Frazier led a sales staff that was the consistent leader in Houston television sales revenues for over forty years. Mr. Frazier was honored by the Houston AWRT Chapter as The Face of Diversity and Sales Manager Of The Year. He was honored by the Houston AWRT Chapter with the Lifetime Achievement Award in 2010.